# **Investment Offering**

# **Wal-Mart Shadow Land**

4300 N Western Ave Connersville, IN 47331



Jason Johnson

# RISER RETAIL GROUP

EXCELLENCE IN COMMERCIAL REAL ESTATE

600 East 96th Street, Suite 590 Indianapolis, IN 46240

Phone: 317-844-0700 Cell: 317-650-3014 Fax: 317-844-0701

jjohnson@riserretailgroup.com www.riserretailgroup.com

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All property showings are by appointment only.

Please consult your Riser Retail Group agent for more details.



## Offer Procedure

An Investor will be selected based on the ability and willingness of the Investor to close the transaction swiftly. Investors are required to submit offers on the Letter of Intent (LOI) template (See Exhibit A). The Investor's ability to close the transaction will be evaluated using a number of factors including:

- 1. Available financial resources for the transaction.
- 2. Level of discretion to invest funds
- 3. Experience in closing similar transactions
- 4. Ability to source and place debt
- 5. Onsite visit and inspection before contract phase
- 6. Willingness to accept the terms detailed in the Sellers standard (LOI)
- 7. Willingness to commit adequate resources necessary to close the transaction

A Letter of Intent (LOI) template (Exhibit A) is attached at the end of this package. An Investor may, at their discretion, draft and submit their own LOI stating the price and terms they are proposing. Seller reserves the right at their own discretion to accept or reject any and all offers. Offers should include, at minimum, the following transaction framework:

- 1. Purchase Price
- 2. Earnest Money Deposit
- 3. Name of the Ultimate Beneficial Owner(s)/Purchaser
- 4. Respective Interests if More than One Owner/Partnership
- 5. Evidence Financial Ability to Complete the Transaction
- 6. Method of Financing
- 7. Terms and Conditions of Closing
- 8. Due Diligence and Closing Periods

Please Submit All Offers To:

# Jason Johnson

Riser Retail Group 600 East 96<sup>th</sup> Street Suite 590 Indianapolis, IN 46240

P: 317.844.0700 F: 317.844.0701

jjohnson@riserretailgroup.com



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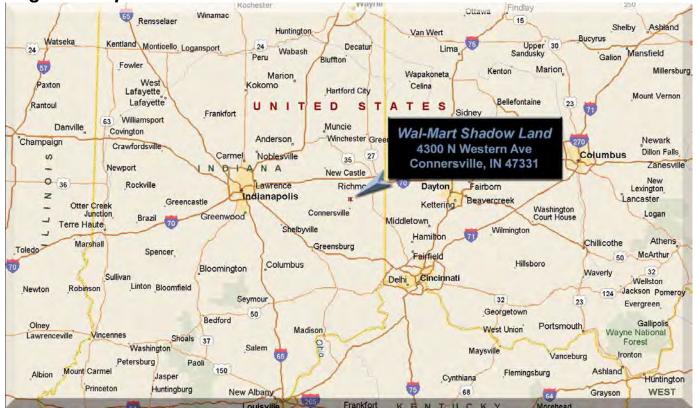
# Wal-Mart Shadow Land

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Demographic Summary Report Full Demographic Report Demographic Maps	

Local Map



Regional Map











# **Investment Summary**



Price: \$800,000

Site Area: 4.552 Acres

Price/Acre: \$175,746

Zoning: Commercial

## **Property Information**

County: Fayette

Parcel ID: 21-05-12-200-010.000-008

Zoning: Commercial

Current Use: Motel

Annual Property Taxes: \$8,824

Utilities in Place: Water, Sewer, Electric, Gas

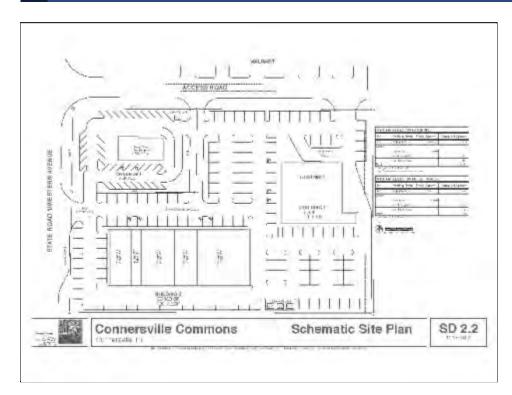
# **Highlights**

- Wal-Mart Supercenter Shadow
  - Recently Constructed
  - Opened in 2012
  - World's #1 Retailer
- Adjacent to Wayzata Home
   Products Distribution Center
  - 300+ Employees

- 326 Feet of Frontage Along Hwy 1
- Market Retail Rents at \$15/sf
- Potential Tax Abatements for New Development
- New Retail Hub of Connersville
- Nearby Retailers Include
  - Goodwill; Dollar Tree; Verizon

#### **Properties for Lease**

#### 1 4000 Western Avenue, Connersville, IN 47331



#### **Property Details**

Total Space Available 28,600 SF Rental Rate \$15 - 20 /SF/Yr Min. Divisible 1,800 SF Max. Contiguous 9,500 SF Property Type Retail Property Sub-type **Outlet Center** Gross Leasable Area 25,100 SF Lot Size 4.38 AC Status Active

**Property Notes** 

#### **Spaces**

#	Space Avail.	Rental Rate	Min Divisible	Max Contiguous	Lease Type	Date Avail.	Description	Sublease
2.1	9,500 SF	\$15 /SF/Yr	1,800 SF	9,500 SF		Now		
2	3,500 SF	\$20 /SF/Yr	3,500 SF	3,500 SF		Now		
2.2	4,000 SF	\$15 /SF/Yr				Now		
2.3	6,000 SF	\$15 /SF/Yr				Now		
2.4	1,800 SF	\$15 /SF/Yr				Now		
2.5	3,800 SF	\$15 /SF/Yr				Now		

#### **Property Description**

Proposed shopping center located on outlot of the new Walmart Supercenter.

#### **Location Description**

Located on SR 1/Western Avenue

#### SUMMARY PROFILE

#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

Lat/Lon: 39.6856/-85.1373

4300 Western Ave 1 mi radius 3 mi radius 5 mi radius Connersville, IN 47331 2013 Estimated Population 1,958 11,199 17,596 2018 Projected Population 2,008 11,487 18,049 **POPULATION** 2010 Census Population 1,932 11,045 17,355 2000 Census Population 2,037 12,244 18,535 Projected Annual Growth 2013 to 2018 0.5% 0.5% 0.5% Historical Annual Growth 2000 to 2013 -0.7% -0.4% -0.3% 39.4 40.5 2013 Median Age 41.4 2013 Estimated Households 885 4,605 7,200 HOUSEHOLDS 2018 Projected Households 904 4,699 7,348 2010 Census Households 871 4,530 7,083 2000 Census Households 907 5,083 7,596 Projected Annual Growth 2013 to 2018 0.4% 0.4% 0.4% Historical Annual Growth 2000 to 2013 -0.2% -0.7% -0.4% 2013 Estimated White 96.9% 96.2% 96.3% 1.0% 1.7% 2013 Estimated Black or African American 1.8% RACE AND ETHNICITY 0.6% 2013 Estimated Asian or Pacific Islander 0.4% 0.4% 0.2% 2013 Estimated American Indian or Native Alaskan 0.1% 0.2% 2013 Estimated Other Races 1.4% 1.4% 1.5% 2013 Estimated Hispanic 1.9% 1.2% 1.1% \$35,815 \$39,069 \$45,061 2013 Estimated Average Household Income 2013 Estimated Median Household Income \$25,305 \$31,849 \$35,951 2013 Estimated Per Capita Income \$16,367 \$16,148 \$18,585 2013 Estimated Elementary (Grade Level 0 to 8) 5.2% 7.8% 7.3% 2013 Estimated Some High School (Grade Level 9 to 11) 21.0% 18.4% 15.6% **EDUCATION** 2013 Estimated High School Graduate 47.0% 43.6% 41.3% (AGE 25+) 2013 Estimated Some College 15.0% 19.5% 20.8% 2013 Estimated Associates Degree Only 4.3% 4.9% 5.7% 2013 Estimated Bachelors Degree Only 3.9% 3.5% 5.3% 2013 Estimated Graduate Degree 3.6% 2.2% 3.9% 2013 Estimated Total Businesses 92 553 805 BUSINESS 2013 Estimated Total Employees 834 5,444 7,250 2013 Estimated Employee Population per Business 9.1 9.9 9.0 2013 Estimated Residential Population per Business 21.4 20.3 21.9

#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

Lat/Lon: 39.6856/-85.1373

RF5 4300 Western Ave 1 mi radius 3 mi radius 5 mi radius Connersville, IN 47331 **Population** Estimated Population (2013) 1.958 11.199 17.596 Projected Population (2018) 2,008 11,487 18,049 Census Population (2010) 1,932 11,045 17,355 Census Population (2000) 2,037 12,244 18,535 Projected Annual Growth (2013 to 2018) 50 0.5% 289 0.5% 453 0.5% Historical Annual Growth (2010 to 2013) 26 0.4% 154 0.5% 241 0.5% Historical Annual Growth (2000 to 2010) -105 -0.5% -1,199 -1.0% -1,180 -0.6% Estimated Population Density (2013) 224 psm 623 psm 396 psm Trade Area Size 3.14 sq mi 28.26 sq mi 78.51 sq mi Households Estimated Households (2013) 885 4,605 7,200 Projected Households (2018) 904 4,699 7,348 Census Households (2010) 871 4,530 7,083 Census Households (2000) 907 5,083 7,596 2,245 31.2% Estimated Households with Children (2013) 237 26.7% 1,444 31.3% Estimated Average Household Size (2013) 2.17 2.41 2.39 Average Household Income Estimated Average Household Income (2013) \$35,815 \$39,069 \$45,061 Projected Average Household Income (2018) \$40,848 \$44,039 \$50,264 Estimated Average Family Income (2013) \$43,115 \$44,554 \$53,196 Median Household Income Estimated Median Household Income (2013) \$25,305 \$31,849 \$35,951 Projected Median Household Income (2018) \$28,661 \$35,491 \$39,758 Estimated Median Family Income (2013) \$33,474 \$38,342 \$44,062 Per Capita Income Estimated Per Capita Income (2013) \$16,367 \$16,148 \$18,585 Projected Per Capita Income (2018) \$18,576 \$18,108 \$20,627 Estimated Per Capita income 5 Year Growth \$2,209 \$1,960 \$2,041 11.0% 13.5% 12.1% Estimated Average Household Net Worth (2013) \$260,483 \$270,724 \$301,344 Daytime Demos (2013) **Total Businesses** 92 553 805 834 7,250 **Total Employees** 5,444 Company Headquarter Businesses 1 0.1% 1 0.2% Company Headquarter Employees 500 9.2% 500 6.9% **Employee Population per Business** 9.1 9.9 9.0 Residential Population per Business 21.4 20.3 21.9

#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

Lat/Lon: 39.6856/-85.1373

RF5 4300 Western Ave 1 mi radius 5 mi radius 3 mi radius Connersville, IN 47331 Race & Ethnicity White (2013) 1,898 96.9% 10,773 96.2% 16,947 96.3% 202 299 Black or African American (2013) 19 1.0% 1.8% 1.7% 32 0.2% American Indian or Alaska Native (2013) 3 0.1% 24 0.2% Asian (2013) 11 0.6% 39 0.4% 63 0.4% Hawaiian or Pacific Islander (2013) 9 Other Race (2013) 0.5% 45 0.4% 50 0.3% Two or More Races (2013) 18 0.9% 116 1.0% 205 1.2% Not Hispanic or Latino Population (2013) 1,921 98.1% 11,062 98.8% 17,411 98.9% Hispanic or Latino Population (2013) 36 1 9% 137 1.2% 185 1.1% Not Hispanic or Latino Population (2018) 17,818 1,964 97.8% 11,317 98.5% 98.7% Hispanic or Latino Population (2018) 170 231 44 2.2% 1.5% 1.3% 1,901 17,196 Not Hispanic or Latino Population (2010) 10,928 99.1% 98.4% 98.9% Hispanic or Latino Population (2010) 31 1.6% 117 1.1% 159 0.9% Not Hispanic or Latino Population (2000) 2,030 99.6% 12,168 99.4% 18,426 99.4% Hispanic or Latino Population (2000) 7 0.4% 76 0.6% 109 0.6% Projected Hispanic Annual Growth (2013 to 2018) 8 4.2% 33 4.8% 46 5.0% Historic Hispanic Annual Growth (2000 to 2013) 29 30.9% 61 6.1% 76 5.4% Age Distribution (2013) 122 704 1,082 Age Under 5 6.2% 6.3% 6.1% Age 5 to 9 Years 102 730 6.4% 5.2% 6.5% 1,119 755 Age 10 to 14 Years 118 6.7% 1,203 6.8% 6.0% Age 15 to 19 Years 109 5.6% 740 6.6% 1,101 6.3% Age 20 to 24 Years 147 7.5% 684 6.1% 1,039 5.9% Age 25 to 29 Years 123 6.3% 629 5.6% 915 5.2% Age 30 to 34 Years 99 5.0% 655 5.8% 1,012 5.8% Age 35 to 39 Years 109 5.6% 701 6.3% 1,059 6.0% Age 40 to 44 Years 132 711 1,093 6.2% 6.7% 6.4% Age 45 to 49 Years 119 6.1% 738 6.6% 1,148 6.5% Age 50 to 54 Years 101 5 2% 692 6.2% 1,134 6.4% Age 55 to 59 Years 721 7.0% 126 6.4% 6.4% 1,237 Age 60 to 64 Years 749 1,186 156 8.0% 6.7% 6.7% 1,059 Age 65 to 74 Years 219 11.2% 1,734 9.9% 9.5% Age 75 to 84 Years 120 6.1% 627 5.6% 1,034 5.9% Age 85 Years or Over 57 2.9% 303 2.7% 500 2.8% Median Age 41.4 39.4 40.5 Gender Age Distribution (2013) Female Population 1,034 52.8% 5,800 51.8% 9,128 51.9% Age 0 to 19 Years 230 22.2% 1,443 2,225 24.4% 24.9% 578 55.9% 3,236 5,065 55.5% Age 20 to 64 Years 55.8% 227 1,121 1,838 Age 65 Years or Over 21.9% 19.3% 20.1% 43.1 Female Median Age 40.6 41.9 Male Population 5,399 8,468 48.1% 924 47.2% 48.2% 221 Age 0 to 19 Years 24.0% 1,486 27.5% 2,281 26.9% Age 20 to 64 Years 533 57.7% 3,045 56.4% 4,757 56.2% Age 65 Years or Over 169 18.3% 867 16.1% 1,430 16.9% 38.0 Male Median Age 39.5 39.1

produced

#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

Lat/Lon: 39.6856/-85.1373

RF5 4300 Western Ave 1 mi radius 3 mi radius 5 mi radius Connersville, IN 47331 Household Income Distribution (2013) HH Income \$200,000 or More 8 0.9% 25 0.5% 82 1.1% HH Income \$150,000 to \$199,999 6 0.7% 43 111 1.5% 0.9% HH Income \$100,000 to \$149,999 15 161 405 1.7% 3.5% 5.6% HH Income \$75,000 to \$99,999 28 224 443 3.1% 4.9% 6.2% 1,145 686 HH Income \$50,000 to \$74,999 93 14.9% 15.9% 10.5% HH Income \$35,000 to \$49,999 190 21.4% 965 20.9% 1,392 19.3% HH Income \$25,000 to \$34,999 138 15.6% 658 14.3% 1,018 14.1% HH Income \$15,000 to \$24,999 174 19.7% 785 17.1% 1,127 15.7% HH Income Under \$15,000 234 26.4% 1,060 23.0% 1,477 20.5% 339 HH Income \$35,000 or More 2,102 3,578 49.7% 38.3% 45.6% HH Income \$75,000 or More 56 6.3% 452 9.8% 1,041 14.5% Housing (2013) **Total Housing Units** 995 5,163 8,010 Housing Units Occupied 7,200 89.9% 885 89.0% 4,605 89.2% 4,691 Housing Units Owner-Occupied 467 52.7% 2,975 64.6% 65.2% Housing Units, Renter-Occupied 419 47.3% 1,630 35.4% 2,508 34.8% Housing Units, Vacant 110 11.0% 558 10.8% 810 10.1% Marital Status (2013) **Never Married** 391 24.2% 2,096 3,290 23.2% 23.3% **Currently Married** 741 4,185 6,919 48.8% 45.9% 46.4% 45 396 Separated 2.8% 4.4% 599 4.2% 755 Widowed 140 8.7% 8.4% 1,188 8.4% 298 18.4% 1,578 17.5% 2,196 15.5% Household Type (2013) Population Family 1,343 68.6% 8,683 77.5% 13,713 77.9% Population Non-Family 577 29.5% 2,392 21.4% 3,530 20.1% Population Group Quarters 38 353 1.9% 124 1.1% 2.0% Family Households 492 55.6% 2,955 64.2% 4,710 65.4% 2,490 Non-Family Households 393 44.4% 1,649 34.6% 35.8% Married Couple with Children 120 16.2% 793 19.0% 1,281 18.5% Average Family Household Size 2.9 2.7 2.9 Household Size (2013) 1 Person Households 325 36.8% 1,383 30.0% 2,115 29.4% 2 Person Households 300 33.9% 1,557 2,532 35.2% 33.8% 3 Person Households 128 738 1,125 15.6% 14.5% 16.0% 4 Person Households 79 806 11.2% 8.9% 519 11.3% 5 Person Households 36 240 377 4.0% 5.2% 5.2% 6 or More Person Households 17 168 3.6% 245 3.4% 1.9% Household Vehicles (2013) Households with 0 Vehicles Available 208 23.5% 573 12.4% 754 10.5% Households with 1 Vehicles Available 303 34.2% 1,775 38.5% 2,664 37.0%

Total Vehicles Available

Average Vehicles Per Household

Households with 2 or More Vehicles Available

Divorced

374 42.3%

1.185

1.3

2,257

7,060

1.5

49.0%

3,782 52.5%

11,818

1.6

#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

Lat/Lon: 39.6856/-85.1373

Lat/Lon: 39.6856/-85.1373						RF!
4300 Western Ave						
Connersville, IN 47331	1 mi radio	us	3 mi radi	us	5 mi radi	us
Labor Force (2013)						
Estimated Labor Population Age 16 Years or Over	1,569		8,752		13,642	
Estimated Civilian Employed		43.9%		43.8%	6,170	45.2%
Estimated Civilian Unemployed	114	7.3%	646	7.4%	873	6.4%
Estimated in Armed Forces	-	_	-	-	-	
Estimated Not in Labor Force	766	48.8%	4,270	48.8%	6,599	48.4%
Unemployment Rate	7.3%		7.4%		6.4%	
Occupation (2010)						
Occupation: Population Age 16 Years or Over	628		3,830		6,337	
Management, Business, Financial Operations	16	2.5%	229	6.0%	457	7.2%
Professional, Related	99	15.8%	672		1,239	19.5%
Service		27.7%	865	22.6%	1,365	
Sales, Office	133	21.1%	725	18.9%	1,250	19.7%
Farming, Fishing, Forestry	-	-	3	0.1%	9	0.1%
Construct, Extraction, Maintenance	44	7.0%	272	7.1%	494	7.8%
Production, Transport Material Moving	162	25.8%	1,063	27.8%	1,524	
White Collar Workers		39.4%		42.5%		46.5%
Blue Collar Workers		60.6%		57.5%		53.5%
Consumer Expenditure (2013)						
Total Household Expenditure	\$31.3 M		\$172 M		\$293 M	
Total Non-Retail Expenditure	\$17.7 M		\$97.7 M		\$167 M	
Total Retail Expenditure	\$13.6 M		\$74.1 M		\$126 M	
Apparel	\$1.49 M	4.8%	\$8.18 M	4.8%	\$14.0 M	4.8%
Contributions Education	\$1.04 M \$670 K	3.3% 2.1%	\$5.76 M \$3.64 M	3.4% 2.1%	\$10.1 M \$6.41 M	3.5%
Entertainment	\$1.70 M	2.1% 5.4%	\$5.04 IVI \$9.37 M	2.1% 5.5%	\$0.41 M	2.2% 5.5%
Food and Beverages	\$1.70 M \$5.02 M	<i>16.0%</i>	\$7.37 W	<i>5.5%</i> <i>15.9%</i>	\$46.3 M	15.8%
Furnishings and Equipment	\$1.26 M	4.0%	\$7.00 M	4.1%	\$12.2 M	4.2%
Gifts	\$761 K	2.4%	\$4.19 M	2.4%	\$7.33 M	2.5%
Health Care	\$2.13 M	6.8%	\$11.4 M	6.7%	\$19.1 M	6.5%
Household Operations	\$1.00 M	3.2%	\$5.60 M	3.3%	\$9.80 M	3.3%
Miscellaneous Expenses	\$553 K	1.8%	\$2.99 M	1.7%	\$5.04 M	1.7%
Personal Care	\$460 K	1.5%	\$2.51 M	1.5%	\$4.28 M	1.5%
Personal Insurance	\$289 K	0.9%	\$1.60 M	0.9%	\$2.80 M	1.0%
Reading	\$103 K	0.3%	\$561 K	0.3%	\$960 K	0.3%
Shelter	\$6.04 M	19.3%	\$33.0 M	19.2%	\$56.4 M	19.2%
Tobacco	\$251 K	0.8%	\$1.33 M	0.8%	\$2.17 M	0.7%
Transportation	\$6.16 M	19.7%	\$34.3 M	20.0%	\$58.6 M	20.0%
Utilities	\$2.40 M	7.7%	\$12.9 M	7.5%	\$21.6 M	7.4%
Educational Attainment (2013)						
Adult Population Age 25 Years or Over	1,336		7,483		11,723	
Elementary (Grade Level 0 to 8)	70	5.2%	587	7.8%	858	7.3%
Some High School (Grade Level 9 to 11)	281	21.0%	1,376	18.4%	1,828	15.6%
High School Graduate	628	47.0%	3,262		4,840	
Some College	200	15.0%	1,457	19.5%	2,444	
Associate Degree Only	58	4.3%	369	4.9%	670	5.7%
Bachelor Degree Only	52	3.9%	264	3.5%	626	5.3%
Graduate Degree	48	3.6%	168	2.2%	458	3.9%

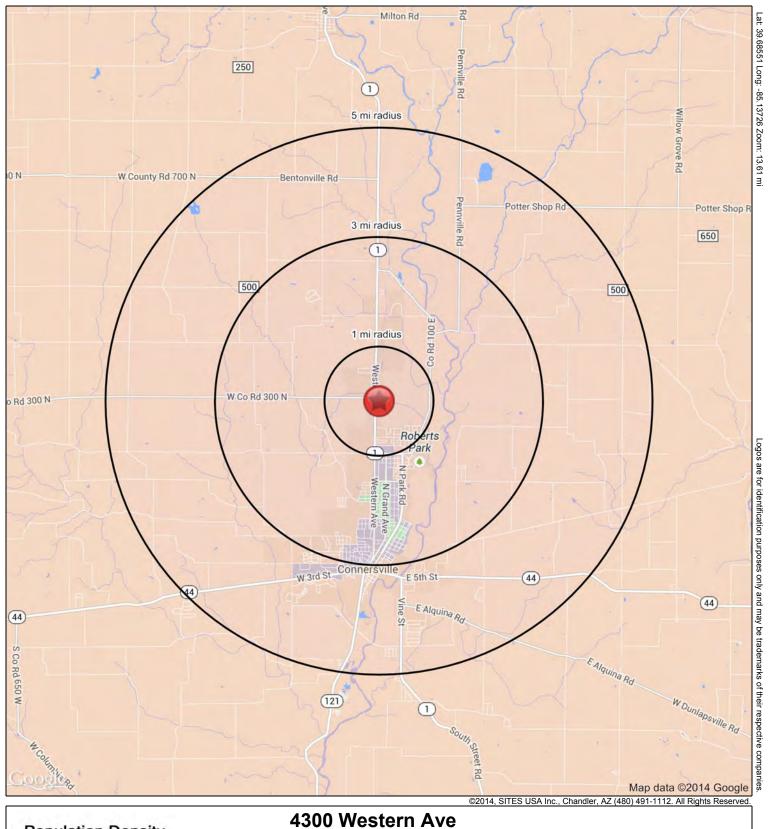
#### 2000-2010 Census, 2013 Estimates with 2018 Projections

Calculated using Proportional Block Groups

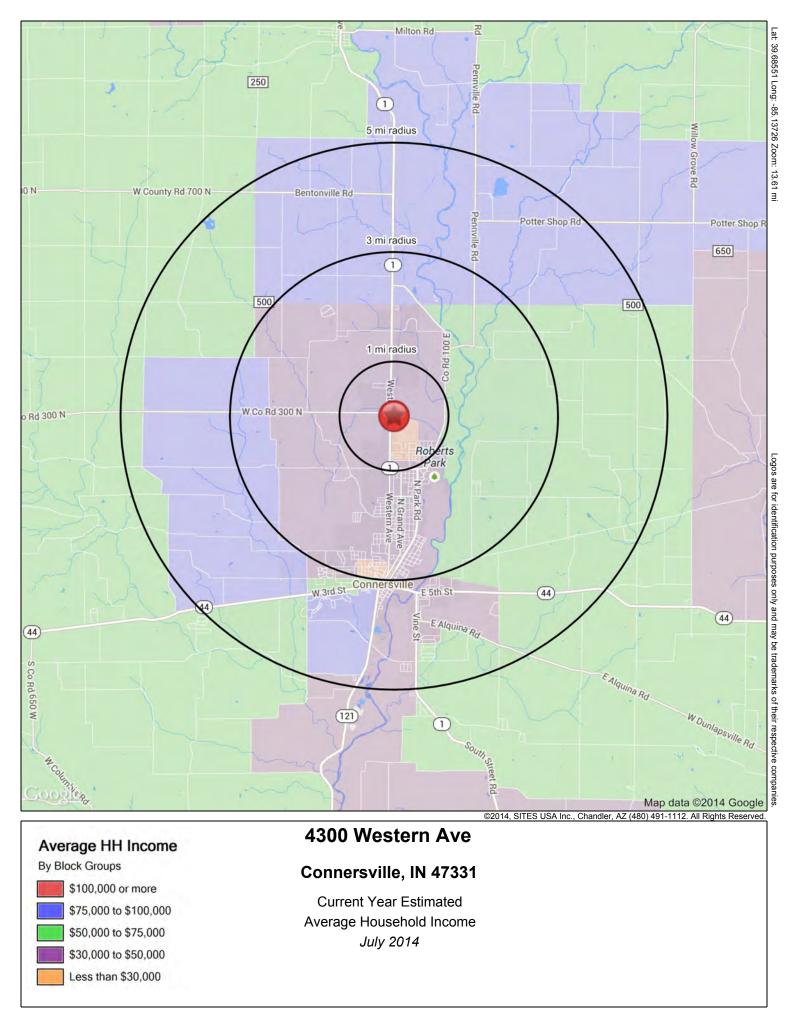
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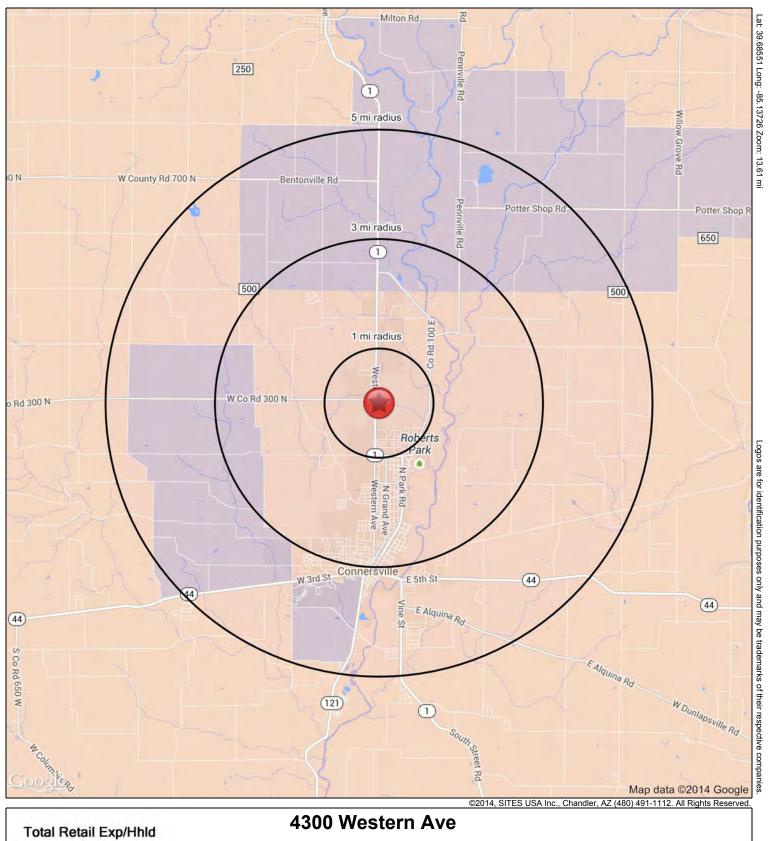
RF5 4300 Western Ave 1 mi radius 3 mi radius 5 mi radius Connersville, IN 47331 Units In Structure (2010) 1 Detached Unit 461 52.8% 3,380 74.6% 5,244 74.0% 2.2% 1 Attached Unit 61 7.0% 121 2.7% 158 2 to 4 Units 96 11.1% 360 7.9% 560 7.9% 5 to 9 Units 108 182 239 3.4% 12.4% 4.0% 26 177 2.5% 10 to 19 Units 9 1.0% 0.6% 20 to 49 Units 38 102 212 3.0% 4.3% 2.3% 50 or More Units 60 66 144 2.0% 6.9% 1.5% 349 Mobile Home or Trailer 38 4.4% 292 6.5% 4.9% Other Structure Homes Built By Year (2010) Homes Built 2005 or later 14 1.6% 81 1.8% 158 2.2% Homes Built 2000 to 2004 23 2.6% 149 273 3.9% 3.3% Homes Built 1990 to 1999 92 453 854 12.1% 10.6% 10.0% Homes Built 1980 to 1989 370 541 137 15.8% 8.2% 7.6% Homes Built 1970 to 1979 916 147 16.9% 510 11.3% 12.9% Homes Built 1960 to 1969 11.7% 116 13.3% 490 10.8% 832 Homes Built 1950 to 1959 118 13.5% 558 12.3% 889 12.6% Homes Built Before 1949 2,620 37.0% 224 25.8% 1,918 42.3% Home Values (2010) 2 22 Home Values \$1,000,000 or More 0.5% 0.8% 34 0.7% Home Values \$500,000 to \$999,999 1 0.1% 12 0.4% 28 0.6% Home Values \$400,000 to \$499,999 1 0.1% 8 0.3% 22 0.5% Home Values \$300,000 to \$399,999 3 21 89 1.9% 0.6% 0.7% Home Values \$200,000 to \$299,999 16 118 254 5.5% 3.6% 4.0% Home Values \$150,000 to \$199,999 170 361 31 6.9% 7.9% 5.8% Home Values \$100,000 to \$149,999 75 16.4% 384 13.2% 852 18.5% Home Values \$70,000 to \$99,999 117 25.7% 875 30.0% 1,229 26.7% Home Values \$50,000 to \$69,999 89 19.6% 466 16.0% 666 14.5% Home Values \$25,000 to \$49,999 75 16.6% 587 20.1% 744 16.2% Home Values Under \$25,000 45 9.8% 251 316 6.9% 8.6% \$73,088 \$85,786 Owner-Occupied Median Home Value \$73,271 Renter-Occupied Median Rent \$472 \$483 \$473 Transportation To Work (2010) Drive to Work Alone 512 80.6% 3,265 5,341 84.9% 85.8% 573 Drive to Work in Carpool 72 11.3% 287 7.5% 9.1% Travel to Work by Public Transportation 31 1 0.1% 27 0.7% 0.5% Drive to Work on Motorcycle 0.1% 19 0.5% 20 0.3% Walk or Bicycle to Work 49 7.8% 156 4.1% 193 3.1% Other Means 29 0.8% 74 1.2% Work at Home 22 1 60 1.0% 0.2% 0.6% Travel Time (2010) Travel to Work in 14 Minutes or Less 293 46.2% 1,837 48.6% 3,011 48.3% Travel to Work in 15 to 29 Minutes 788 1,481 129 20.4% 20.8% 23.8% Travel to Work in 30 to 59 Minutes 174 27.4% 823 21.8% 1,193 19.1% Travel to Work in 60 Minutes or More 38 334 547 6.0% 8.8% 8.8% Average Minutes Travel to Work 17.5 15.6 15.8

eport



# Population Density By Block Groups 15,000 or more 10,000 to 15,000 5,000 to 10,000 2,500 to 5,000 Less than 2,500





# Total Retail Exp/Hhld By Block Groups \$100,000 or more \$75,000 to \$100,000 \$50,000 to \$75,000 \$25,000 to \$50,000 Less than \$25,000

# Exhibit A LOI Template

# Jason Johnson

Riser Retail Group 600 East 96<sup>th</sup> Street Suite 590 Indianapolis, IN 46240 P: 317.844.0700 F: 317.844.0701

jjohnson@riserretailgroup.com

Re: Offer for the purchase of the Wal-Mart Shadow Land located at 4300 N Western Ave, Connersville, Indiana & hereinafter referred to as the "Property":

\_\_\_\_\_ and/or Related Assignee(s) ("Buyer")

#### Dear John:

For your consideration please find the following Letter of Intent for the above referenced Property. This letter set forth the general terms and conditions for the proposed acquisition of the Property, but shall remain non-binding:

- 1. Purchase Price: \$\_\_\_\_\_\_
- 2. Conditions: The transaction shall be subject to Buyer's review of the following items ("Due Diligence Items"):
  - a. Executed leases between Tenants and the Seller;
  - b. Title Commitment and exception documents;
  - c. All Environmental Reports in Seller's possession; and
  - d. Survey.

The above referenced due diligence items shall be delivered to Buyer within seven (7) days of the execution of a Purchase and Sale Agreement ("Purchase Agreement"). There may be additional due diligence required that may be added to the Purchase Agreement.

Buyer shall have twenty-one (21) days from the later of receipt of the Due Diligence Items ("Due Diligence Period") to review and approve the same for the Property. If Buyer notifies Seller prior to the expiration of the Due Diligence Period that it has elected to terminate the Purchase Agreement, the Purchase Agreement between Buyer and Seller shall be null and void, and Buyer and Seller shall have no further obligations there under.

Buyer shall pay all costs associated with its review of the above items, as well as any and all due diligence costs incurred by Buyer.



- 3. Deposits: Upon execution of the Purchase Agreement, Buyer will deposit \$50,000.00 with <u>Title company of seller's choice</u> as an earnest money deposit. If the Purchase Agreement is not properly terminated in accordance with Paragraph 2 hereof, Buyer shall deposit with the Title Company additional earnest money in the amount of \$50,000.00 immediately upon the expiration of the Due Diligence Period.
- 4. Closing Costs: Buyer will pay all closing costs including the base premium of the Owner's Title Policy, any endorsements to the Owner's Title Policy, the cost of the Mortgagee Title Policy, and the cost of any new or updated survey.
- 5. Loan Contingency: None All in Cash
- 6. Closing Date: 30 Days after Due Diligence
- 7. Commission: Commission shall be per the terms of the separate Representation Agreement between Seller and Riser Retail Group.
- 8. 1031 Exchange: The undersigned Buyer hereby represents and warrants that the Property will be nominated by Buyer as the number one replacement property on Buyer's 1031 starker list submitted to its accommodator. If for any reason Buyer does not nominate this Property as the number one replacement Property on said starker list, Seller may at any time under its sole discretion cancel any subsequent Purchase and Sale Agreement and keep the Deposit as damages. Buyer will submit its starker list to Seller within five (5) calendar days or this agreement shall be null and void.

Any additional terms not stated herein shall be further defined in any subsequent Purchase and Sale Agreement between Buyer and Seller.

This letter is an expression of interest in Seller's and Buyer's mutual intent and will constitute a non-binding agreement while Seller and Buyer make a good faith, diligent effort to complete and execute a mutually acceptable Purchase and Sale Agreement on the Property that reflects the basic terms contained in this letter.

Sincerely,	
Buyer	Date
Agreed and Accepted:	
Seller or Seller's Authorized Agent	Date

<u>IMPORTANT NOTE</u>: It is imperative that this letter of intent is accompanied by a buyer profile/resume, proof of funds, exchange accommodator account information (if applicable), or any other financial statements proving the potential purchaser's ability to acquire this asset.



Wal-Mart Shadow Land 4300 N Western Ave Connersville, IN 47331

#### Exclusively Listed By:

Jason Johnson

# RISER RETAIL GROUP

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